YOUR NEXT BUSINESS OPPORTUNITY

Rapid Tax LLC | Independent client recruitment opportunity

ESTABLISHED 2010 • COMMISSION-BASED • FLEXIBLE CLIENT OUTREACH

OUR BACKGROUND

A business built on tax experience

Helping individuals and businesses navigate tax preparation since 2010.

Established in 2010

Rapid Tax LLC is an established tax preparation business serving individual and business tax clients.

Experienced leadership

Our owner brings 25 years of tax preparation experience, including individual and business returns.

We are growing our client outreach team for the 2027 tax season.

THE OPPORTUNITY

Build your own client relationships

This is a commission-based client recruitment role, not an hourly or salaried position.

Your responsibility

Find and refer your own tax preparation clients through outreach, networking, and advertising.

Our support

Rapid Tax provides onboarding, guidance, marketing flyers, and tax preparation support under its business process.

HOW YOU EARN

$300 per funded client

You are paid when an eligible referred client's tax preparation fee is actually collected.

$300

COMMISSION PER FUNDED CLIENT

25-client milestone

Earn a $1,000 bonus upon reaching your 25th qualifying funded client.

All compensation is subject to the written representative agreement.

PLEASE READ CAREFULLY

When do representatives get paid?

Understand these conditions before deciding to interview.

01 No funding / no collected preparation fee = no commission.

If the client does not receive the expected refund because of offsets, debts owed, or another issue, and Rapid Tax does not collect the preparation fee, you earn $0 for that client.

This is the payment structure for this Rapid Tax opportunity; it is not a universal rule for all tax professionals.

ONBOARDING

Class and PTIN cost arrangement

No upfront payment is required for the listed class and PTIN costs.

Waived up front

The $375 class cost and $25 PTIN cost are initially waived, for a total of $400.

Recovered from first client

The $400 total is recovered through your first qualifying funded client, as detailed in your agreement.

The first-client accounting, including any balance or offset, will be spelled out in the hiring packet.

SUPPORT AND EXPECTATIONS

We help you get ready to market

Selected representatives receive a clear path to launch.

01 / Onboarding

Receive hiring documents and complete required e-signatures.

02 / Group training

Join a Zoom orientation covering outreach, compensation, and client intake.

03 / Marketing tools

Receive a personalized promotional flyer and a client information checklist.

Target readiness date: January 4, 2027.

BEFORE YOUR INTERVIEW

Is this opportunity right for you?

We value clarity, professionalism, and initiative.

- ✓ Comfortable with commission-only compensation
- ✓ Prepared to recruit and promote to your own client base
- ✓ Understand that earnings depend on qualifying client funding

If this sounds like a fit, reply through your Indeed invitation to continue.

Morgan | Recruiting Manager | rapidtax10@aol.com